



John 13:3

"Jesus... knew that he had come from God and was returning to God...

so he got up from the meal, took off his outer clothing, and wrapped a towel around his waist...

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Your Identity

John 13:3

"Jesus... knew that he had come from God and was returning to God... so he got up from the meal, took off his outer clothing, and wrapped a towel around his waist."

You came from God, will return to God, and are a child of God, period.

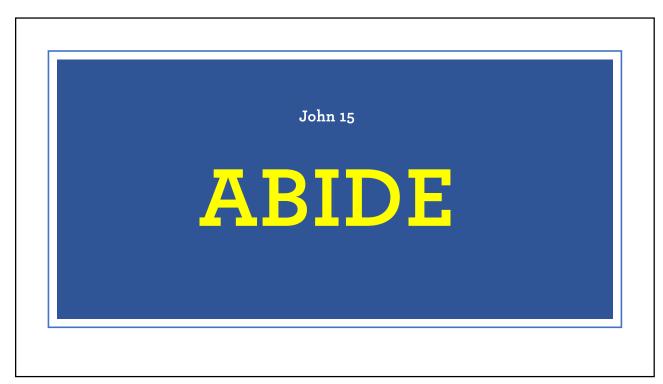
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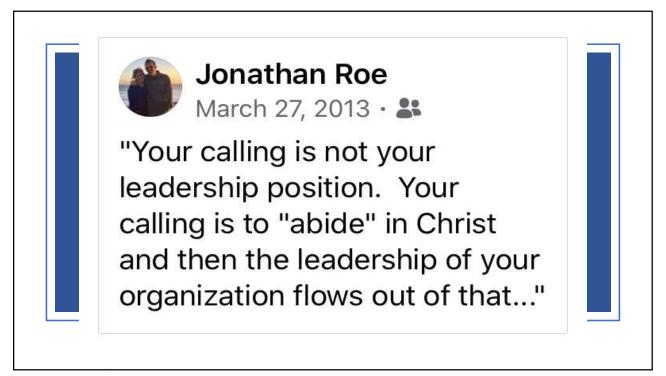
"The lesson of Jesus is that **leadership** comes out of the security of knowing we are God's children. That security sets us free...

Jesus' strength is that he knows who he is. No one and nothing can take that away. His **identity** is firmly rooted in his position before the Father...

He was willing to play the role of a household slave, whose task it was to wash the day's grime from between the toes of a master's guests, because his status with the Father could never be shaken."

[Greg Ogden, Unfinished Business: Returning the Ministry to the People of God]











- ☐ Non-profits are supposed to try things.
- □ Being afraid to fail won't lead us to major breakthroughs in problemsolving. We need to be eager scientists.



☐ The opposite?
Hunkering down and
becoming defenders of
our non-profits!

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"Now when it was reported to Sanballat, Tobiah, to Geshem the Arab, and to the rest of our enemies that I had rebuilt the wall and that no breach remained in it (although at that time I had not set up the doors in the gates) then Sanballat and Geshem sent a messenger to me, saying, "Come let us meet together in the plain of Ono."

Nehemiah 6:1-2

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"So I sent messengers to them saying, "I am doing a great work and I cannot come down. Why should the work stop while I leave it and come down to you?"

They sent messengers to me four times in this manner, and I answered them in the same way."

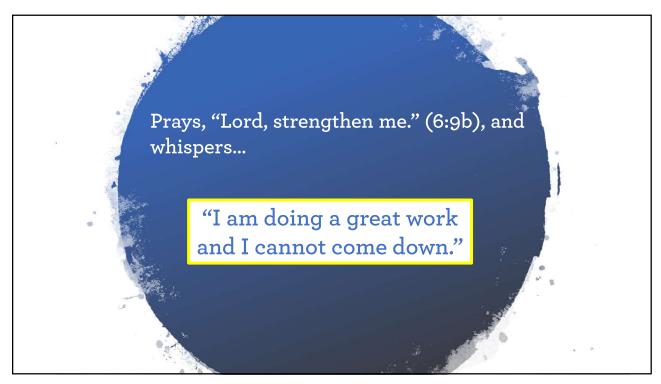
Nehemiah 6:3-4

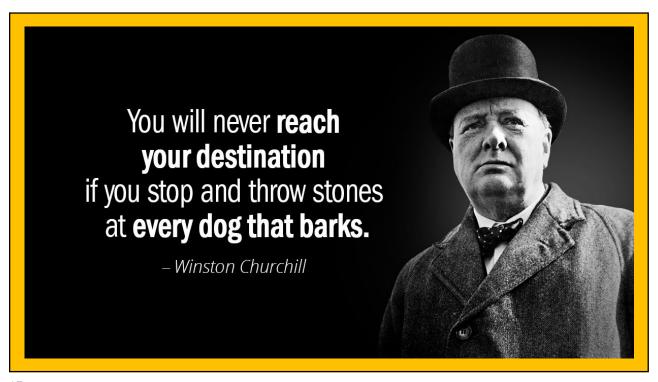
"Such things as you are saying have not been done, but you are inventing them in your own mind."

For [they] were trying to frighten us, thinking, "They will become discouraged with the work and it will not be done."

Nehemiah 6:8-9

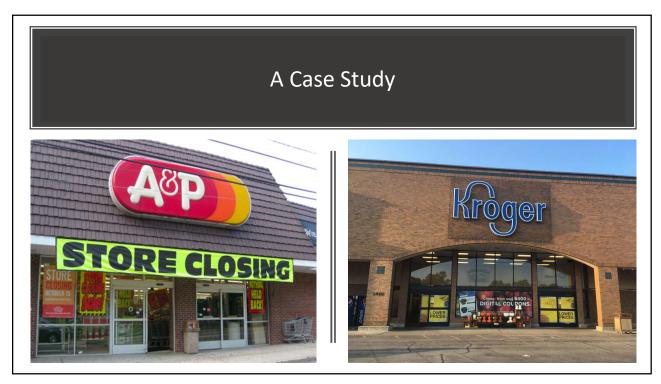
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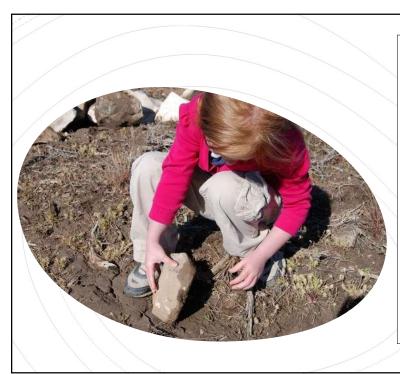
A&P: By 2015 – Down to 296 stores / Filed Chapter 11

Kroger: By 2019 – 2757 stores / \$122 billion in annual sales





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"When you turn over rocks and look at all the squiggly things underneath, you can either put the rock down or you can say, "My job is to turn over rocks and look at the squiggly things," even if what you see [really scares you]."

Fred Purdue
Pitney Bowes Executive
(Good to Great, 72)

"From that day on, half of my men did the work, while the other half were equipped with spears, shields, bows and armor...

Those who carried materials did their work with one hand and held a weapon in the other, and each of the builders wore his sword at his side as he worked... so we continued the work with half the men holding spears, from the first light of dawn till the stars came out."

Nehemiah 4:16-17, 21

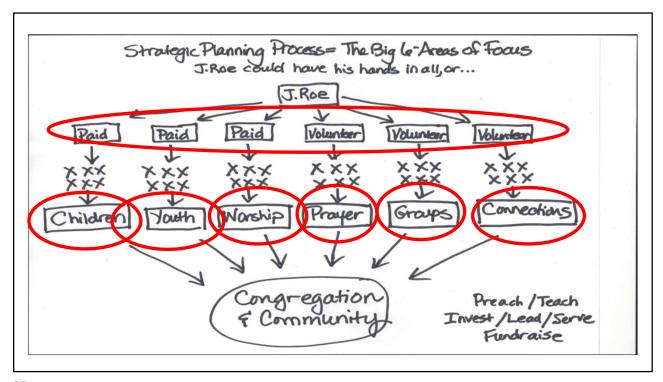
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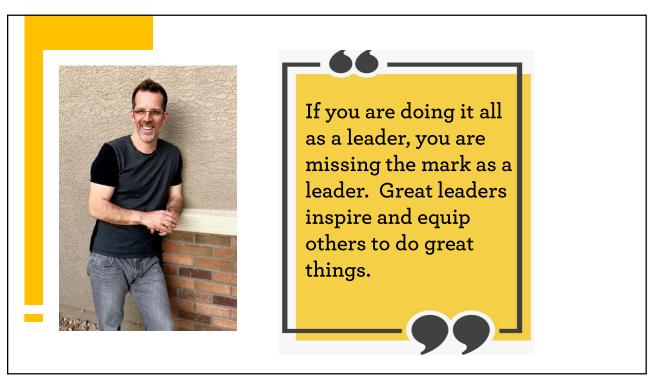
"So the wall was completed on the 25th of Elul, in 52 days. When all of our enemies heard about this, all the surrounding nations were afraid and lost their self-confidence, because they realized that this work had been done with the help of our God."

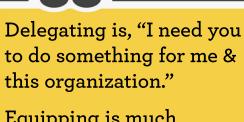
Nehemiah 6:15-16











Equipping is much different; it's preparing people for works of service and inviting people into co-ownership.



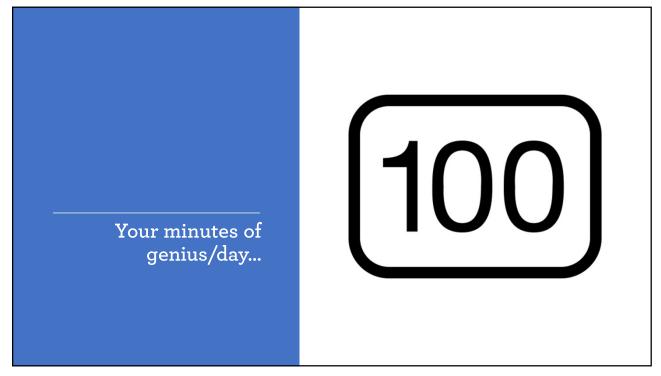
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"He called his twelve disciples to him and gave them authority..." (Matthew 10)

"The Lord appointed seventy-two others and sent them out two by two ahead of him..." (Luke 10)

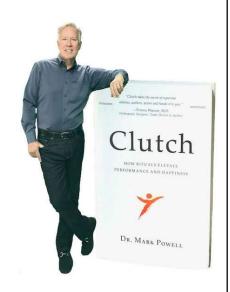
Who are you sending out these days?





"Have you noticed those minutes are not created equal... many have discovered a time of peak creativity, insight and wisdom.

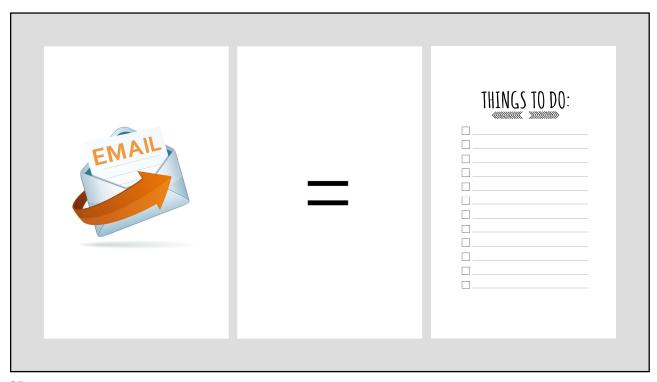
You don't need genius to pay bills or do the laundry; your normal brain can manage [that]. Use your 100 minutes of genius to make."

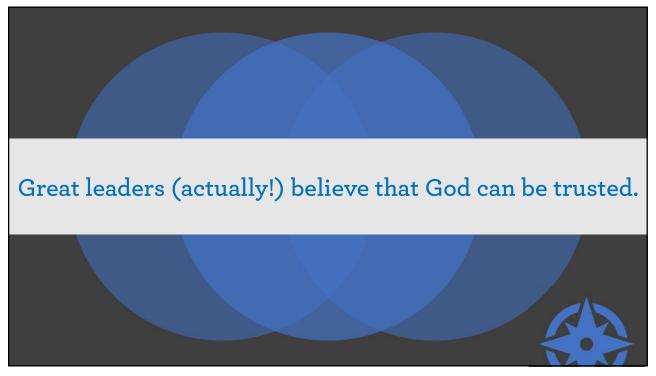


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Other potentials areas...

- Email/texts
- Giver meetings (Genius?)
- Visionary thinking (Genius?)
- Reset the day
- End of the day







As a leader...

- ☐ Know that what God is providing is specific to your work, and it is in God's specific timing.
- ☐ Look around only to learn and grow, not to compare and contrast.
- ☐ Remind yourself that God can be trusted.





1. Building a dysfunctional team
The 5 Dysfunctions of a Team (Lencioni)

2. Leading change at the wrong pace
Leading Change (Kotter)
Managing Transitions (Bridges)

3. Not defining the "win"
The "win" is not staying busy.

4. Misunderstanding motivation
Enneagram w/ Angie May!

5. Hiring too quickly
Don't let circumstances drive you.

6. Letting go too slowly When you know, it's time. 7. Casting vision too infrequently Every 26 days? 8. Believing you're the smartest person in every room. People oftentimes have better ideas than you. 13 common leadership 9. Being reactive vs. proactive mistakes There will *always* be problems. 10. Not accepting team mistakes Build a supportive culture. 41

13 common leadership mistakes	 11. Using email for urgent matters Too much gets lost in translation. 12. Outsourcing fundraising You must be involved. 13. Not connecting fundraising to the specific vision. What are you fundraising for?



